

# "Writing Successful H2020 Proposals"

Thursday 15th December 2016 – 08:30-16:00

Meeting place:  
The Research Council, Drammensveien 288, Lysaker

Meetingroom: ABEL 1

Trainers: Eugene Sweeney and Joe Gorman

Programme	
08:30-09:00	Registration and coffee/tea
09:00-09:10	Welcome
09:10-09:30	Short presentation of the participants
09:30-09:40	Introduction to the course agenda and the lecturers
09:40-10:05	Central concepts in H2020 proposals. Distinguishing between Objectives, Results, Vision and Impact.
10:05-10:40	Addressing innovation and impact in the proposal. What does innovation and impact mean?
10:40-11:00	<b>Coffee break</b>
11:00-11:35	Developing draft dissemination and exploitation plan
11:35-11:45	Use of the TRL maturity scale
11:45-12:20	<b>Lunch</b>
12:20-12:35	Proposal content and presentation
12:35-12:50	Managing the application process
12:50-13:00	Support and help from the Research Council
13:00-13:20	Who are you writing for? The proposal evaluation process
13:20-13:25	Introduction to evaluation exercise
13:25-13:35	<b>Break</b>
13:35-15:40	Proposal evaluation exercise
15:40-15:55	Final words: first impressions
15:55-16:00	Questions and feedback from participants
16:00-16:00	<b>End of course – Have a nice trip home!</b>